## **Business Case Services**

Helping firms make the right strategic decisions first time



## Our business case service has been developed to ensure you make informed decisions before embarking on key strategic initiatives.

Using our experienced industry professionals, we help you present a compelling business case to senior management for focussing on ensuring you see a true return on your investment.

- Use our modular approach to the due diligence process based around building a business case for each initiative within the business.
- The service is based on the Axxsys Axxelerators, which include using the Axxsys standard Total Cost of Ownership Model and a standard methodology and template to produce the business case.
- Identifies project risks and assumptions.
- Allows you to review multiple alternatives; outsourcing versus in-house solutions versus status quo.
- We provide specialist domain experts who also have a strong background in due diligence consultancy and Axxsys tools ensuring the business case is produced efficiently and with the correct assumptions.

According to reports, **25%** of technology projects fail outright.

**20-25%** don't show any return on investment.

**50%** need massive reworking by the time they're finished.

Source: Forbes -IBM Systems magazine

- We provide our business case services across a number of areas including Data Management, Market Data, Investment in new applications Front Middle and Back Office and Regulatory Changes.
- Our approach to preparing a business case is based on each individual firms needs, budget and culture.
- We prepare the business case in collaboration with the management team and subject matter experts.

## **Business Case Consultancy Expertise**

Business Objectives Benefits & Limitations

Risk Assessment Total Cost of Ownership Financial Appraisal

## Why Axxsys Consulting

- We have extensive experience in providing business case services to large scale change projects, working with senior management to determine the long term cost benefit of an investment.
- We have specialist consultants trained in our methodology, with expertise in Data Management and Asset Management from within the financial sector.
- We invest in our consultants to ensure we deliver at the highest level, and hire the best practitioners within the industry.

- We have a delivery based approach, working with our clients to get tangible results.
- We work with you to get things right the first time.

3



- ✓ New Broad Street House, 35 New Broad Street, London, EC2M 1NH, United Kingdom
- ✓ Tel: +44 (0)20 7526 4900
- ✓ First Canadian Place, 100 King Street West, Suite 5700, Toronto, ON M5X 1C7, Canada
- ✓ Tel: +1 416 915 4186

- 616 Corporate Way, Suite 2-4684, Valley Cottage, NY 10989, United States
- ✓ Tel: +1 845 459 2626

- / Fax: +44 (0) 20 7526 4901
- ✓ axxsysconsulting.com
- ✓ info@axxsysconsulting.com